

Unaudited interim results for the six months ended 31 August 2014

Highlights

Revenues	Operating profit	HEPS	Cash flow	Capex	Order book	Interim dividend
up 15,7% to R3,73 billion (H1 2014: R3,22 billion)	up 9,6% to R300,8 million (H1 2014: R274,5 million)	up 5,5% to 101,6 cents per share (H1 2014: 96,3 cents per share)	from operations up 50,3% to R537,4 million (H1 2014: R357,6 million)	spend of R273,8 million (H1 2014: R241,9 million)	of R7,5 billion (H1 2014: R6,2 billion)	of 35 cents per share declared

www.raubex.com



Raubex Group Limited (Incorporated in the Republic of South Africa) Registration number 2006/023666/06 Share Code: RBX ISIN Code: ZAE00093183 ("Raubex" or the "Group")

Commentary

Rudolf Fourie, CEO of Raubex Group, said: "We have delivered good results in a tough environment. The recent earnings enhancing acquisitions have been successfully bedded down and we are looking forward to their positive contributions in the second half of the year."

"Internationally, the higher margin work secured in Zambia during the period will fill capacity in our construction division and allow us to be more selective and secure better margins in the work that we tender for in South Africa."

"The Group's order book is at an all-time high and our balance sheet remains very healthy. Looking ahead, we expect a continued improvement in our performance whilst we remain on the lookout for acquisitions that fit our integrated model."

Financial overview

Revenue increased 15,7% to R3,73 billion and operating profit increased 9,6% to R300,8 million from the corresponding prior period. A strong performance from the Group's Materials Division and good progress made by the Infrastructure Division has off-set the impact of margin pressures that the road construction industry continues to experience in South Africa.

Profit before tax increased 9,9% to R298,5 million.

The effective tax rate decreased to 29,1% (H1 2014: 29,6%).

Earnings per share increased 5,9% to 103,5 cents with headline earnings per share increasing 5,5% to 101,6 cents.

Group operating margin decreased to 8,1% (H1 2014: 8,5%).

Cash generated from operations increased 50,3% to R537,4 million (H1 2014: R357,6 million) before finance charges and taxation and was supported by advance payments received of R77,0 million. These advances exclude those due on the Zambia Link 8000 contracts which were outstanding at balance sheet date.

Trade and other receivables increased by 17,7% to R1,22 billion (H1 2014: R1,03 billion) on increased revenue and the acquisitions of OMV and Shisalanga Construction.

Construction contracts in progress increased by 18,2% to R378,7 million (H1 2014: R320,4 million) mainly due to contractual terms in the infrastructure division where billing on certain projects is triggered by the achievement of milestones.

Inventories increased 18,1% to R444,8 million (H1 2014: R376,5 million) due to higher strategic bitumen and aggregate stocks, including the stock related to the OMV crushers acquisition. Non-current inventories of R93,0 million also relate to the OMV crushers acquisition and include mine dumps in Stilfontein and a synthetic gypsum dump in Potchefstroom, which are classified as inventory under IFRS.

Capital expenditure on property, plant and equipment increased to R273,8 million (H1 2014: R241,9 million) which includes work in progress relating to purpose built processing plant for the Tschudi copper mine project in Namibia.

The Group's net cash inflow for the period was R18,3 million. Total cash and cash equivalents at the end of the period increased to R889,7 million.

Operational review

Roadmac

Roadmac is a specialist in the manufacturing and laying of asphalt, chip and spray, surface dressing, enrichments and slurry seals.

The division delivered a stable performance for the period and the volume of tender work has been sufficient to maintain its order book. Conditions in the light rehabilitation and maintenance market have been competitive but stable. Conditions in the asphalt supply market have been more challenging and aggressive pricing has been experienced.

Revenue for the division increased 7,7% to R1,31 billion (H1 2014: R1,22 billion) and operating profit increased 1,2% to R96,4 million (H1 2014: R95,2 million).

The divisional operating profit margin decreased to 7,3% (H1 2014: 7,8%).

The division incurred capital expenditure of R23,2 million during the period (H1 2014: R40,3 million).

The division has an order book of R1,79 billion (H1 2014: R2,50 billion).

Raubex Construction

Raubex Construction is the road and civil infrastructure construction division focused on the key areas of new road construction and heavy road rehabilitation.

The division's performance reflects the competitiveness of the current market in the South African road construction industry as the low margin contracts in the order book continue to be realised. The volume of work out to tender on remains healthy

and the division has secured a solid order book for the period ahead. Progress made on the Zambia Link 8000 contracts was limited to site establishment activities during the period.

Revenue for the division was flat at R774,9 million (H1 2014: R772,4 million), while operating profit decreased 46,1% to R20,4 million (H1 2014: R37,8 million).

The divisional operating profit margin decreased to 2,6% (H1 2014: 4,9%).

The division incurred capital expenditure of R19,0 million during the period (H1 2014: R32,9 million).

The division has an order book of R3,03 billion (H1 2014: R857 million) with R1,57 billion relating to contracts in Zambia and Namibia.

Raumix

Raumix is the materials division of the Group with its core focus spread over three areas including contract crushing, production of aggregates for the commercial market and materials handling for the mining industry.

The division delivered a strong performance during the period supported by commercial quarry operations where good demand is being experienced from the residential and commercial building markets as well as road infrastructure works. The acquisition of OMV crushers made a positive contribution to earnings.

Conditions were favourable for the mining and material handling operations where production volumes increased to meet client requirements. Margins remained under pressure in the contract crushing market and these operations have continued to feel the effect of the competitive conditions in the local construction market.

Revenue for the division increased 16,7% to R968,2 million (H1 2014: R829,7 million) and operating profit increased by 26,5% to R162,5 million (H1 2014: R128,5 million).

The divisional operating profit margin increased to 16,8% (H1 2014: 15,5%).

The division incurred capital expenditure of R204,8 million during the period (H1 2014: R150,5 million) which includes work in progress relating to the processing plant for the Tschudi copper mine in Namibia.

The division has an order book of R1,58 billion (H1 2014: R1,82 billion).

Raubex Infrastructure

Raubex Infrastructure specialises in disciplines outside of the road construction sector, including energy (with a specific focus on renewable energy), rail, telecommunications, pipeline construction and housing infrastructure projects.

The division has continued to make progress in building its reputation in the market and is supported by a growing order book of work mainly focused on civil construction works related to Eskom's Renewable Energy Independent Power Producer Procurement Programme ("REIPPPP") and mine infrastructure development, including mine housing solutions.

Revenue for the division increased 53,4% to R484,7 million (H1 2014: R316,1 million) and operating profit increased 43,8% to R27,5 million (H1 2014: R19,2 million).

The divisional operating profit margin was 5,7% (H1 2014: 6,1%).

The division incurred capital expenditure of R24,6 million (H1 2014: R18,2 million) during the period.

The division has an order book of R1,02 billion (H1 2014: R882 million).

Tosas

Tosas is a manufacturer and distributor of value added bituminous products used primarily for road construction activities.

The division has made progress during the period with lost volume being re-captured and short-term synergies realised through the efficient supply of bitumen to internal contract sites. Conditions in the modified bitumen industry have been competitive and the lower volume winter months were loss making. Initiatives are in progress to "right size" the business which is forecast to be profitable for the financial year.

Tosas contributed external revenues of R183,4 million (H1 2014: R82,8 million) and an operating loss of R6,1 million (H1 2014: R6,2 million). Total revenue including inter-group supply amounted to R298,1 million (H1 2014: R118,4 million).

Tosas incurred capital expenditure of R2,2 million during the period.

Tosas has an order book of R127,6 million (H1 2014: R98,4 million).

International

The Group's international operations ("Africa") reported stable results for the period supported by the Namibian operations where work on the upgrading of the road from Rosh Pinah to Oranjemund is under way as well as various road maintenance and material handling contracts across the country.

The two Zambia Link 8000 contracts are in progress with site establishment now completed and bush-clearing under way on the Safwa to Chinsali road. The redesign and realignment is being finalised on the Mpika-Nabwalya-Mfuwe road and major construction activities are forecast to commence after the rainy season towards the end of March 2015.

International revenue increased 19,7% to R299,7 million (H1 2014: R250,4 million) and operating profit decreased by 1,6% to R48,5 million (H1 2014: R49,3 million) due to the Rosh Pinah to Oranjemund contract in Namibia being at lower margin.

Operating profit margins decreased to 16,2% (H1 2014: 19,7%).

Prospects

Conditions in the South African road construction industry are anticipated to be stable but challenging in the period ahead with competitive pressure expected to continue. Improvement in the sector remains dependent on the roll out and execution of the government infrastructure development plan which will absorb excess capacity in the industry.

The progress made by SANRAL in expanding its strategic network of roads previously under provincial administration is encouraging and is expected to support a healthy volume of maintenance work in future.

The award of the two Zambia Link 8000 contracts has ensured a mix of better margin work in the current order book and will also see the Road Construction division operating near capacity which will allow for more strategic tendering on opportunities in the South African market where the volume of work is expected to remain healthy albeit at low margin.

In the infrastructure division, progress continues to be made to secure work related to Eskom's REIPPPP and also in the fields of mine housing infrastructure and civil works. The acquisition of Empa Structures will strengthen the skills required for concrete works and structures and will further enhance the vertical integration of the Group.

The favourable conditions experienced by the Materials Division in the commercial quarry and the material handling operations are expected to continue in the period ahead. The Tschudi Copper Mine project will strengthen the Group's presence in Namibia where good progress has been made in building the processing plant which is due to be commissioned before year-end.

The bedding down of the OMV crushers and Shisalanga Construction acquisitions into the Group structure has gone well. These businesses will contribute to the earnings of the materials and asphalt operations. Management will continue to explore acquisition opportunities that support the Group's vertically integrated model.

The Group has grown its order book to R7,5 billion (H1 2014: R6,2 billion) with 30% of the order book attributable to contracts in Africa.

The Group has maintained a healthy balance sheet and strong cash position during the period and will continue to manage this cautiously in the period ahead.

Dividend declaration

The directors have declared a gross interim cash dividend from income reserves of 35 cents per share on 10 November 2014 for the six month period ended 31 August 2014. The salient dates for the payment of the dividend are as follows:

Last day to trade <i>cum</i> dividend	Friday, 28 November 2014
Commence trading <i>ex</i> dividend	Monday, 1 December 2014
Record date	Friday, 5 December 2014
Payment date	Monday, 8 December 2014

No share certificates may be dematerialised or rematerialised between Monday, 1 December 2014 and Friday, 5 December 2014, both dates inclusive.

In terms of Dividends Tax ("DT"), the following additional information is disclosed:

- The local DT rate is 15%.
- The company has no STC credits to utilise as part of this declaration.
- The number of ordinary shares in issue at the date of this declaration is 187 330 165.
- The dividend to utilise for determining the DT due is 35 cents per share.
- The DT amounts to 5,25 cents per share.
- The net local dividend amount is 29,75 cents per share for shareholders liable to pay the DT.
- Raubex Group Limited's income tax reference number is 9370/905/151.

In terms of the DT legislation, the DT amount due will be withheld and paid over to the South African Revenue Service by a nominee company, stockbroker or Central Securities Depository Participant (collectively "Regulated Intermediary") on behalf of shareholders. All shareholders should declare their status to their Regulated Intermediary, as they may qualify for a reduced DT rate or exemption.

Directors: JE Raubenheimer*, RJ Fourie, JF Gibson, F Kenney*, LA Maxwell*, BH Kent*, NF Msiza*

Non-executive * Independent non-executive

Company secretary: Mrs HE Ernst

Registered office: Building No 1, The Highgrove Office Park, 50 Tegel Avenue, Centurion, South Africa

Transfer secretaries: Computershare Investor Services (Pty) Ltd, 70 Marshall Street, Johannesburg, 2001, South Africa

Auditors: PricewaterhouseCoopers Inc.

Sponsor: Investec Bank Limited

